



Harvest Operations Corp. is a diverse energy company based out of Calgary offering exposure to conventional upstream oil and natural gas production and SAGD operations. We are focused on identifying opportunities to create and deliver value with an active development program and a technical approach taken to maximize our assets.

Harvest has an immediate opening for a **Senior Marketing Representative** reporting to the Manager Marketing & Joint Venture. This is a permanent full time position based in Calgary.

Key Responsibilities:

- Develop strategies, negotiate and manage current and future Crude Oil conventional and SAGD sales and transportation arrangements on pipeline, rail and truck;
- Develop and maintain long-term relationships with other producing companies, markets and pipelines;
- Provide pricing and volume forecasts to internal stakeholders;
- Marketing analysis, assess new opportunities and analyze decision components;
- Work within a commercial team to develop and execute strategies and report to management on related performance;
- Prepare presentation materials for Senior Management and BOD meetings;
- Work with cross functional groups to ensure total business understanding;
- Adhere to risk management and other corporate policies;
- Cross train and provide back up to other team members;
- Other duties may apply.

Qualifications:

- University Degree or other related post- secondary education;
- Minimum 10 years of Crude Oil marketing experience;
- Experience in NGL and Natural Gas marketing an asset;
- SAGD marketing, pipeline negotiations , and rail essential;
- Large network with key players in the industry;
- Effective negotiation skills;
- Strong analytical and decision making abilities;
- Knowledge of marketing software Egistix, Petrotranz an asset ;
- Team player;
- Superior communication skills;
- Self-starter, motivated by customer relationships.

Please visit Harvest's website at www.harvestenergy.ca to learn more about our company.

Please send your resume and cover letter to:

Email: careers@harvestenergy.ca

***Please reference "Job Posting - #10091 – Senior Marketing Representative" in the subject of your email.**

We sincerely thank those who apply, however, only those applicants selected for an interview will be contacted.